

**MANUFACTURERS REPRESENTATIVES**  
**SERVING THE ELECTRIC, POWER & TELECOMMUNICATIONS INDUSTRIES**  
**IN CALIFORNIA, NEVADA, HAWAII, & ARIZONA\***

**OUR MANUFACTURERS**

|                                                                                                                                                        |                                                                                                          |
|--------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------|
| <b>ACCUGRID TECHNOLOGIES</b>                                                                                                                           | <b>nVENT / ERICO</b>                                                                                     |
| <i>Solid dielectric instrument transformers.</i>                                                                                                       | <i>CADWELD exothermic connections, ERITECH ground rods and accessories.</i>                              |
| <b>ACUITY BRANDS</b>                                                                                                                                   | <b>nVENT / UTILCO</b>                                                                                    |
| <i>LED Street and area lighting fixtures, controls, and related products. AMERICAN ELECTRIC LIGHTING, CYCLONE, DARK TO LIGHT, HOLOPHANE, LITHONIA.</i> | <i>Milwaukee-battery-operated cutting and crimping tools.</i>                                            |
| <b>AMERICAN WIRE GROUP</b>                                                                                                                             | <b>PATTON &amp; COOKE (So. California)</b>                                                               |
| <i>MV cable, tree wire, bare cable, guy wire, control cable &amp; service drop.</i>                                                                    | <i>Underground cable accessories.</i>                                                                    |
| <b>BOSS PRODUCTS</b>                                                                                                                                   | <b>PFIFFNER GROUP (California)</b>                                                                       |
| <i>Silicone grease easy applicator</i>                                                                                                                 | <i>Medium and high voltage instrument transformers and resistive capacitive voltage dividers.</i>        |
| <b>CEMENTEX</b>                                                                                                                                        | <b>PIONEER CEP</b>                                                                                       |
| <i>Insulated safety tools and personal protective equipment.</i>                                                                                       | <i>Switchgear solutions for substation, distribution, and generation applications.</i>                   |
| <b>CLEAVELAND / PRICE (California and Nevada)</b>                                                                                                      | <b>PREFORMED LINE PRODUCTS (No. California, No. Nevada, Hawaii)</b>                                      |
| <i>Substation, distribution, and transmission air switches for medium and high voltage electrical applications.</i>                                    | <i>Formed wire products, fiber optic closures and accessories, and vibration dampers.</i>                |
| <b>COPPERWELD (California and Hawaii)</b>                                                                                                              | <b>PRIMAX TECHNOLOGIES</b>                                                                               |
| <i>Power and grounding conductors for building construction, power grid, utilities, AND communications.</i>                                            | <i>Stationary battery chargers and rectifiers.</i>                                                       |
| <b>DCD DESIGN</b>                                                                                                                                      | <b>RAPID RAIL INTERNATIONAL (So. California)</b>                                                         |
| <i>Cable pulling and installation products, overhead cable lashing equipment.</i>                                                                      | <i>Fall protection systems for transmission and distribution structures.</i>                             |
| <b>ELECTROMARK</b>                                                                                                                                     | <b>SABRE INDUSTRIES (California and Hawaii)</b>                                                          |
| <i>Marking, labels, tags, and signs.</i>                                                                                                               | <i>Steel tubular substation, transmission, and distribution support structures and related services.</i> |
| <b>EMA BREAKERS</b>                                                                                                                                    | <b>SAFEARTH</b>                                                                                          |
| <i>Medium voltage vacuum breakers and HV breakers up to 245kv.</i>                                                                                     | <i>Ground grid integrity testing and test equipment.</i>                                                 |
| <b>ERMCO POWER PARTNERS (California)</b>                                                                                                               | <b>SFPOC (California)</b>                                                                                |
| <i>Distribution transformers – single and three phase; pole top, pad-mount, and subsurface.</i>                                                        | <i>Optical ground wire (OPGW).</i>                                                                       |
| <b>G&amp;W ELECTRIC (No. California, No. Nevada)</b>                                                                                                   | <b>TRAVIS PATTERN &amp; FOUNDRY</b>                                                                      |
| <i>Distribution switches, reclosers, automatic transfer switches, and cable terminations and accessories.</i>                                          | <i>Substation connectors and fittings – bolted, compression, and welded.</i>                             |
| <b>HUGHES BROTHERS</b>                                                                                                                                 | <b>TRYSTAR</b>                                                                                           |
| <i>Wood, steel and fiberglass cross arms, braces, brackets, pole line hardware, T&amp;D materials, and davit arms.</i>                                 | <i>Power distribution equipment, cable and generator docking stations</i>                                |
| <b>ICI</b>                                                                                                                                             | <b>VANGUARD ELECTRIC</b>                                                                                 |
| <i>Complete camera systems, software solutions, and training.</i>                                                                                      | <i>15kV and 25kV cable accessories</i>                                                                   |
| <b>MILLIKEN</b>                                                                                                                                        | <b>WAGNERS CFT</b>                                                                                       |
| <i>Pull tape.</i>                                                                                                                                      | <i>Composite poles and crossarms.</i>                                                                    |

03/24/26

\* Except where noted

1140 Willow Pass Ct., Concord, CA 94520 PH: (925) 674-1600 Fax: (925) 674-1692

[www.pacificutilities.com](http://www.pacificutilities.com)