



MANUFACTURERS REPRESENTATIVES
SERVING THE ELECTRIC, POWER & TELECOMMUNICATIONS INDUSTRIES
IN CALIFORNIA, NEVADA & HAWAII*

OUR MANUFACTURERS

ACCUGRID TECHNOLOGIES	nVENT / ERICO
<i>Solid dielectric instrument transformers.</i>	<i>CADWELD exothermic connections, ERITECH ground rods and accessories.</i>
ACUITY BRANDS	nVENT / UTILCO
<i>LED Street and area lighting fixtures, controls, and related products. AMERICAN ELECTRIC LIGHTING, CYCLONE, DARK TO LIGHT, HOLOPHANE, LITHONIA.</i>	<i>Underground secondary connectors and splices, and street lighting connectors, and handheld hydraulic battery-operated compression and cutting tools.</i>
AMERICAN WIRE GROUP	PATTON & COOKE (So. California)
<i>MV cable, tree wire, bare cable, guy wire, control cable & service drop.</i>	<i>Underground cable accessories.</i>
BETAFENCE	PIFFNER GROUP (California)
<i>Perimeter protection for valuable assets</i>	<i>Medium and high voltage instrument transformers and resistive capacitive voltage dividers.</i>
CEMENTEX	PIONEER CEP
<i>Insulated safety tools and personal protective equipment.</i>	<i>Switchgear solutions for substation, distribution, and generation applications.</i>
CLEVELAND / PRICE (California and Nevada)	PREFORMED LINE PRODUCTS (No. California, No. Nevada, Hawaii)
<i>Substation, distribution, and transmission air switches for medium and high voltage electrical applications.</i>	<i>Formed wire products, fiber optic closures and accessories, and vibration dampers.</i>
COPPERWELD (California and Hawaii)	PRIMAX TECHNOLOGIES
<i>Power and grounding conductors for building construction, power grid, utilities, AND communications.</i>	<i>Stationary battery chargers and rectifiers.</i>
DCD DESIGN	RAPID RAIL INTERNATIONAL (So. California)
<i>Cable pulling and installation products, overhead cable lashing equipment.</i>	<i>Fall protection systems for transmission and distribution structures.</i>
ELECTROMARK	SABRE INDUSTRIES (California and Hawaii)
<i>Marking, labels, tags, and signs.</i>	<i>Steel tubular substation, transmission, and distribution support structures and related services.</i>
ERMCO POWER PARTNERS (California)	SAFEARTH
<i>Distribution transformers – single and three phase; pole top, pad-mount, and subsurface.</i>	<i>Ground grid integrity testing and test equipment.</i>
G&W ELECTRIC (No. California, No. Nevada)	SFPOC (California)
<i>Distribution switches, reclosers, automatic transfer switches, and cable terminations and accessories.</i>	<i>Optical ground wire (OPGW).</i>
HUGHES BROTHERS	TRAVIS PATTERN & FOUNDRY
<i>Wood, steel and fiberglass cross arms, braces, brackets, pole line hardware, T&D materials, and davit arms.</i>	<i>Substation connectors and fittings – bolted, compression, and welded.</i>
ICI	TRYSTAR
<i>Complete camera systems, software solutions, and training.</i>	<i>Power distribution equipment, cable and generator docking stations</i>
MILLIKEN	WAGNERS CFT
<i>Pull tape.</i>	<i>Composite poles and crossarms.</i>

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* Except where noted

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